LATIN AMERICA AT THE FOREFRONT OF SUSTAINABLE PALM OIL

LEARNING TO LIVE TOGETHER FROM VISION TO TRANSFORMATION

WORLD PALM OIL GROWERS
CPO PRODUCTION PER REGIONS

<table>
<thead>
<tr>
<th>CONTINENT</th>
<th>2015 MILLION TONS</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>ASIA</td>
<td>54.98</td>
</tr>
<tr>
<td>2</td>
<td>LATIN AMERICA</td>
<td>3.47</td>
</tr>
<tr>
<td>3</td>
<td>AFRICA</td>
<td>2.55</td>
</tr>
<tr>
<td>4</td>
<td>OCEANIA</td>
<td>0.63</td>
</tr>
<tr>
<td>TOTAL</td>
<td></td>
<td>61.58</td>
</tr>
</tbody>
</table>

Source: United States Department of Agriculture.
CPO PRODUCTION PER COUNTRY IN LATAM 2015

RSPO CERTIFIED SMALLHOLDERS LATAM

<table>
<thead>
<tr>
<th>COUNTRY</th>
<th>SMALLHOLDERS Ho</th>
<th>SMALLHOLDERS PRODUCTION FFB/MT</th>
<th>SMALLHOLDERS CERTIFIED</th>
</tr>
</thead>
<tbody>
<tr>
<td>COLOMBIA</td>
<td>7,338</td>
<td>91,819</td>
<td>281</td>
</tr>
<tr>
<td>COSTA RICA</td>
<td>2,737</td>
<td>39,157</td>
<td>48</td>
</tr>
<tr>
<td>ECUADOR</td>
<td>4,195</td>
<td>41,479</td>
<td>107</td>
</tr>
<tr>
<td>GUATEMALA</td>
<td>4,130</td>
<td>98,126</td>
<td>21</td>
</tr>
<tr>
<td>TOTAL</td>
<td>18,400</td>
<td>270,581</td>
<td>457</td>
</tr>
</tbody>
</table>
RSPO MEMBERSHIP IN LATAM

MEMBERSHIP BY LATAM SECTOR

- 30 Growers
- 30 Processors
- 6 Consumer Goods and Manufacturers
- 8 NGOs
- 8 Supply Chains

MEMBERSHIPS’ BY LATAM COUNTRY

- Colombia: 27
- Brazil: 11
- Honduras: 11
- Ecuador: 7
- Mexico: 7
- Costa Rica: 4
- Guatemala: 4
- Chile: 3
- Dominican Republic: 2
- Nicaragua: 1
- Peru: 1
- Panama: 1
LATIN AMERICAN CONSULTATIVE GROUP (GCAL)

20 MEMBERS
10 PRODUCERS, 10 NGO’S AND ADVISERS
8 REPRESENTED COUNTRIES
APPROVED TOR
CODE OF CONDUCT
LATIN AMERICAN CONSULTATIVE GROUP (GCAL)

2 CO-PRESIDENTS:
- JOSÉ ROBERTO MONTENEGRO (AGROCARIBE)
- MARÍA GORETTI ESQUIVEL (SOLIDARIDAD)

RSPO WORKING GROUPS REPRESENTATIVES
- JUAN CARLOS ESPINOSA (BHCVWG)
- JAN PIERRE JARRÍN (SMAULHOOLDERS)
- JOSÉ ROBERTO MONTENEGRO (ERWG)

BIMONTHLY MEETINGS
RSPO PROGRESS IN LATAM

NEWSLETTER LATAM

- FIRST NEWSLETTER IN DECEMBER
- MONTHLY DELIVERY
- CONTACTS DATA BASE: 700 EMAIL ADDRESSES

THEMES
- Approval procedures for NPP, R&CP
- Notification of available documents in Spanish
- Training and workshops

RSPO PROGRESS IN LATAM

CSPO VOLUME
CSPO: 19% of the total produced in the region

669.528 tons CSPO
13 companies
Colombia, Guatemala, Honduras, Costa Rica, Ecuador and Brazil

20 Certified mills

CERTIFIED MILLS
RSPO PROGRESS IN LATAM

19% OF LATAM OIL IS RSPO CERTIFICATED

What is NEXT...

LATAM WOULD HAVE THE FIRST COMPANY RSPO NEXT CERTIFIED
GRACIAS!
ขอบคุณ!
THANK YOU!